### §541.0

#### Subpart F—Outside Sales Employees

- 541.500 General rule for outside sales employees.
- 541.501 Making sales or obtaining orders.
- 541.502 Away from employer's place of business.
- 541.503 Promotion work.
- 541.504 Drivers who sell.

## Subpart G—Salary Requirements

- 541.600 Amount of salary required.
- 541.601 Highly compensated employees. Salary basis.
- 541.602
- 541.603 Effect of improper deductions from salary
- 541.604 Minimum guarantee plus extras.
- 541.605 Fee basis.
- 541.606 Board, lodging or other facilities.

#### Subpart H—Definitions And Miscellaneous **Provisions**

- 541.700 Primary duty.
- Customarily and regularly.
- Exempt and nonexempt work. 541.702
- 541.703 Directly and closely related.
- 541.704 Use of manuals.
- 541.705 Trainees.
- 541.706 Emergencies.
- 541.707 Occasional tasks.
- 541.708 Combination exemptions.
- 541.709 Motion picture producing industry. 541.710 Employees of public agencies.
- AUTHORITY: 29 U.S.C. 213; Public Law 101-583, 104 Stat. 2871; Reorganization Plan No. 6 of 1950 (3 CFR 1945-53 Comp. p. 1004); Sec-

retary's Order No. 4-2001 (66 FR 29656). Source: 69 FR 22260, Apr. 23, 2004, unless otherwise noted.

# Subpart A—General Regulations

### §541.0 Introductory statement.

(a) Section 13(a)(1) of the Fair Labor Standards Act, as amended, provides an exemption from the Act's minimum wage and overtime requirements for any employee employed in a bona fide executive, administrative, or professional capacity (including any employee employed in the capacity of academic administrative personnel or teacher in elementary or secondary schools), or in the capacity of an outside sales employee, as such terms are defined and delimited from time to time by regulations of the Secretary, subject to the provisions of the Administrative Procedure Act. Section 13(a)(17) of the Act provides an exemption from the minimum wage and over-

time requirements for computer systems analysts, computer programmers, software engineers, and other similarly skilled computer employees.

(b) The requirements for these exemptions are contained in this part as follows: executive employees, subpart B; administrative employees, subpart C; professional employees, subpart D; computer employees, subpart E; outside sales employees, subpart F. Subpart G contains regulations regarding salary requirements applicable to most of the exemptions, including salary levels and the salary basis test. Subpart G also contains a provision for exempting certain highly compensated employees. Subpart H contains definitions and other miscellaneous provisions applicable to all or several of the exemptions.

(c) Effective July 1, 1972, the Fair Labor Standards Act was amended to include within the protection of the equal pay provisions those employees exempt from the minimum wage and overtime pay provisions as bona fide executive, administrative, and professional employees (including any employee employed in the capacity of academic administrative personnel or teacher in elementary or secondary schools), or in the capacity of an outside sales employee under section 13(a)(1) of the Act. The equal pay provisions in section 6(d) of the Fair Labor Standards Act are administered and enforced by the United States Equal Employment Opportunity Commission.

# §541.1 Terms used in regulations.

Act means the Fair Labor Standards Act of 1938, as amended.

Administrator means the Administrator of the Wage and Hour Division, United States Department of Labor. The Secretary of Labor has delegated to the Administrator the functions vested in the Secretary under sections 13(a)(1) and 13(a)(17) of the Fair Labor Standards Act.

# § 541.2 Job titles insufficient.

A job title alone is insufficient to establish the exempt status of an employee. The exempt or nonexempt status of any particular employee must be determined on the basis of whether the employee's salary and duties meet the